

NCUA Region III & V  
Credit Union Development Workshop

**REGISTRATION: TO RESERVE YOUR SPACE,  
PLEASE FAX OR MAIL THIS FORM TO THE  
ADDRESS OR FAX NUMBER ON THIS FORM.**

Name of Credit Union \_\_\_\_\_

Charter/Insurance Certificate Number \_\_\_\_\_

Address: \_\_\_\_\_

City/State \_\_\_\_\_

Telephone Number with Area Code \_\_\_\_\_

Attendee/Title \_\_\_\_\_

Attendee/Title \_\_\_\_\_

Attendee/Title \_\_\_\_\_

The conference is free. Due to limited space, we have room for no more than 300 individuals. A Tuesday evening dinner and Wednesday continental breakfast and lunch buffet will be provided.

Limited scholarships are available for transportation and lodging only based on financial need.

**Scholarship requests MUST be submitted by August 16, 2002.**

**Hotel Registration deadline is August 30, 2002**

National Credit Union Administration

Region III  
7000 Central Parkway,  
Suite 1600  
Atlanta, GA 30328  
Attn: Charles Brandon  
Phone: (678) 443-3000  
FAX: (703) 837-2468

NCUA REGION III & V CREDIT UNION DEVELOPMENT WORKSHOP



**CREDIT UNIONS  
PROVIDING  
ACCESS  
ACROSS  
AMERICA**

## TOPICS INCLUDE:

### **General Session:**

Participate in open discussion with NCUA staff and league officials concerning current issues involving small credit unions and those serving populations of limited income individuals.

### **Resources:**

Learn more about various agency programs, available funding and assistance.

Contemplate the benefits of forming local chapters.

### **Hot Topics/Opportunities:**

Learn more about ALM.

### **Financial Management Techniques:**

Learn about risk-based lending and collections.

Understand how a bankruptcy can affect the credit union and what you can do to minimize the risk.

### **Looking into**

#### **the Future:**

Discover more about current technology to better serve your members.

Network with other small credit unions to learn about current technology, trends and best practices.

## **WORKSHOP AGENDA**

***Tuesday, October 28:***

### **Registration, Reception/ Buffet:**

**4:00 p.m.— 6:00 p.m.**

### **General Session:**

**6:00 p.m.— 7:30 p.m.**

**Funding/League Address**

**Forming Local Chapters**

***Wednesday, October 9:***

### **Registration, Continental Breakfast:**

**7:30 a.m.— 8:00 a.m.**

### **Welcome/Opening Remarks**

**8:00 a.m.— 8:15 a.m.**

### **General Session:**

**8:15 a.m.— 9:00 a.m.**

**Risk Based Lending**

**9:00 a.m.— 9:45 a.m.**

**“Bet on the Small Dogs”**

***break***

**10:00 a.m.— 12:00 p.m.**

**Collections**

***Lunch 12:00-1:00***

**1:00 p.m.— 1:45 p.m.**

**Technology**

**1:45 p.m.— 2:30 p.m.**

**ALM**

***break***

**2:45 p.m.— 3:30 p.m.**

**Bankruptcy**

**3:30 p.m.—4:00 p.m.**

**Closing Remarks**

## SPEAKERS INCLUDE:

- NCUA Representatives
- Credit Union League Representatives
- Dr. Charles Idol
- J. P. Traverson, NCUA
- Ches Marks, CUNA
- Janet Harris, Riverside Health System Employees Credit Union
- Joanna McGee, TXDot-WF Credit Union

The workshop is free but space is limited to 300 people. To register for the meeting, please complete the form on the back of this brochure and return to NCUA promptly. Deadline for scholarship applications is August 17, 2002.

## WORKSHOP LOCATION:

**October 8 & 9, 2002**

**Holiday Inn Select**  
**3300 W. Mockingbird Lane**  
**Dallas, TX 75235**  
**(214) 357-8500**

**Toll Free Reservations: (800) 824-5459**  
**(Special room rate \$89)**

**Free Airport Shuttle Available to and from Love Field**

**You may also make your hotel reservations online at:**  
**[www.showhotel.com/holiday/7523501](http://www.showhotel.com/holiday/7523501)**

**Group Booking # NCU**  
**Corp ID# leave blank**